## THE SERIAL PROGRESS SEEKER YOUTUBE VIDEO PROMPTS

You want to film the 5 foundation videos but it seems like a daunting task? Just send this to a friend or employee's phone and have them "interview" you. They ask the questions and you answer them (make sure to repeat the question when you respond) and just like that you'll have all the content for your foundation videos.





- Tell us your "origin story." How did you get to where you are today?
- 2) What did life look like before you started this journey? And what was the moment you knew you had to embark on this journey?
- What was the most challenging moment of the journey, when you thought you might give up or fail?
- 4) What was your biggest key to success?
- 5) What's the number one piece of advice you'd give someone trying to accomplish the same thing that you did?





## YOUR MOST COMMON ADVICE

- What is the question your customers ask you the most?
- Is there something you find yourself 2) teaching customers over and over again?
- What is a story you tell all the time?
- Is there a mistake you see most people 4) make, or a misconception most people believe?
- Is there one tip or trick you love sharing that is unique among people in your profession?





- 1) What is an average day like in your business? What about for you personally?
- 2) What is something that would surprise people about your profession?
- 3) What are the most rewarding and most challenging parts of your work?
- 4) Can you think of a specific moment when you said to yourself "THIS is why I got into this business"?
- 5) What is unique or special about your business compared to others in the same industry?





- What is a cause you're passionate about?
- 2) How did you first learn about this issue, and why did it make such a big impact on you?
- What is one thing that more people should know about this cause?
- 4) How has your business been involved in this cause?
- 5) Do you have a vision or a dream for how your business can make a difference?



## HOW YOUR PRODUCT WORKS

- 1) How would you explain your product/ service to a layman if you only had 30 seconds?
- 2) Does your business have any processes or techniques that are a little different from your competition?
- **3)** What is the key benefit people get from your product?
- What does life look like before people do business with your company, and what does life look like after?
- 5) What gets you really excited about your business? What could you talk about for hours?

